March 23, 2023 | Volume 31

From Your Partners at Panoramix

Today we bring exciting news and enormous appreciation for all of you lovely Panoramix users! To start, we deliver many thanks to you, followed by several notices regarding the upcoming quarter end, billing, and more.

New Panoramix Release Today

Version 2.1.0.34 is out! We've got quite the list for you.

One standout item: Today, Panoramix delivers automation of your annual ADV Amendment!

Go to Reports and click the new capitol dome icon (labeled SEC Reporting) in the ribbon. Complete the question category assignments and click Generate Excel Spreadsheet. The resulting multi-tabbed spreadsheet file contains not only the summary data you need, but custodial breakdowns (useful for FINRA reporting) and all the audit-trail details. This is also the new location for the Schedule 13F report.

[Read all the enhancements here.]

THANK YOU!

If you didn't catch the news, the 2023 T3 Survey results were released last week at the annual T3 Conference! From the bottom of our hearts, THANK YOU for rating us so highly!

For ***the fifth year in a row***, we have achieved the highest customer satisfaction rating in the portfolio management category of the survey.

We wouldn't be here without you, so thank you. We are so appreciative of your business and support.

Check out the rest of the survey results here.

Quarter-End Billing & Report Reminders

Billing and updated reports are always available to run after Noon central on the first day of the month, even on a weekend.

However, custodians can run backdated or corrected transactions for the first few days of the month, which can affect billing. For this reason, we update snapshots on the second and fifth days of the month.

Because April 1st falls on a Saturday, we will not get last-minute corrected transactions until Monday, April 3rd. If you feel you might have lingering dividends or transactions that didn't make in by the 31st, **it would be best to wait until after Noon central time on the 5th of April** to run your billing and reports to account for adjustments your custodians may process.

While billing may be available on April 1st, Support will not return to the office until Monday to answer any questions you may have.

Lastly, a fact that isn't meaningful until it is: **Panoramix cannot be accessed from outside of the US.** Our servers are locked down and will only allow traffic from IP addresses within the United States. Panoramix staff *cannot* submit your billing to custodians *for* you, so please plan accordingly if you are planning to be away from home base. We can help run billing *with* you, which we would be happy to do!

2024 Leap Year Calculations Have Begun

If you bill monthly in advance using actual days, leap year calculations for said billing began March 1, 2023.

With our previous release, we added two options for leap year, applicable to advisories billing with Actual Days calculations. You may now either:

- Engage a calendar-year based leap year using the billing period start date; or
- Always use a denominator of 365 and ignore leap year altogether.

Each of these options come with warnings and caveats, so check your compliance requirements before engaging, just as you would with nearly all billing options.

For more information, visit the Help Guides and search "Leap" or directly open the Billing FAQ document. Information is located on page 2. If you have any other questions, feel free to email us at [Support@PanoramixFinancial.com.](mailto:Support@PanoramixFinancial.com)

UPDATED: Taxpayer IDs and birth dates in Schwab

Schwab recently made a change to their policy regarding date of birth and Taxpayer ID in downloads of master accounts in the upcoming TD conversion:

Moving forward, Schwab **will include the date of birth and taxpayer IDs** in the downloads of each master account transferred from TD to Schwab.

However, birth dates and taxpayer IDs of new masters opened at Schwab, separate from the TD conversion, **will *NOT* be included**. To download those dates and IDs to Panoramix, you will need to make a request to Schwab Advisor Platform Support.

As before, this is applicable to incoming clients, as well as accounts transferring from TD Ameritrade. In the PDF linked below, if you click "let us know" in the bottom right-hand corner of page 8, your email client will open with a template to request this download.

More information is available here.

Upcoming TDA Conversion

We're seeing an increase of inquiries regarding the upcoming merge of TDA into Schwab. Here is what we can tell you so far:

- We have been, and will continue doing the work to make the transition as easy as possible for you. We are on track, and will be 100% ready when the big day comes.
- Although our goal is to have the Panoramix portion of this conversion seamless to you, you *will* have some other work to complete on the custodial end. These items will need to be completed closer to the conversion date. We'll do the research to understand these steps to help you complete them.
- As we become aware of actions you can take in preparation, or become aware of any pertinent information, we will share such with you.

If you have any specific questions regarding the transition for your firm, feel free to join our next Support Forum (see below) or email us at Support@PanoramixFinancial.com.

Panoramix YOUniversity

Did you miss February's webinar? If you want to learn about Payout Schedules in Panoramix, or how you can unlock fee-for-service billing via our integration with AdvicePay, this session is for you!

Watch the webinar here.

Notice: Price Change for Current Panoramix Users Taking Effect in 2024

Effective with renewals starting January 1, 2024 (and new customers starting April 1, 2023) Panoramix and Panoramix Pro costs will increase. The new pricing is available now on our website at https://panoramixfinancial.com/Account/RatePlan.

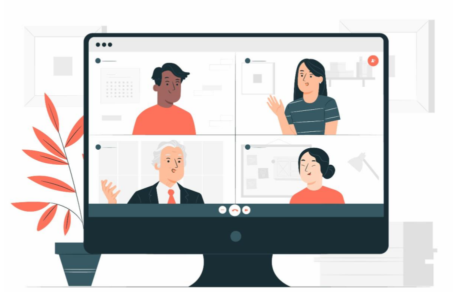
We've done our best to simplify our pricing, keep our costs the very lowest in the industry, and continue to provide a superior product and support. It's been four years since our last price change and in that time the fees we pay to access and process data as well as other costs have escalated. This price increase will enable us to maintain the high level of quality and service that we have always provided

If you need assistance determining your 2024 renewal date, please contact Support@PanoramixFinancia.com.

Survey: 2023 Kitces Research on Advisor Technology Use

Today Kitces Research launched a new study to help understand the advisor use and satisfaction with various technology tools. The results of this survey will help advisors make more informed decisions about their tech stack. If you have some time to spare, your participation will be appreciated and valued!

Take the survey here.



Support Forum

Tuesday, April 11, at 1 p.m. Central

This is an excellent hour to ask any support questions, or discuss the financial services and fintech industries with Chris, Joe, Adeena, James and Jim.

Register for the monthly forum here.

Tips & Tricks for Panoramix

Did You Know?

Have you ever seen HTML tags in your notes preview before? If you open the note up, those HTML tags are rendered, meaning you can customize fonts, tables and more in your notes!

To utilize this cool trick, only basic HTML knowledge is necessary. A quick internet search can help you identify and create HTML tags if you've never taken part in the practice.

For example, Redtail uses HTML codes in downloaded Notes. That HTML is rendered in the full Notes viewer even though displayed as code in the grid and the legacy viewer. So, if you ever find yourself wanting to add more unique data to client notes, this is how you can do it!

If you ever have questions, reach out anytime, we're here to help you! Panoramix is stocked full of tools to make your day-to-day workflow smooth and efficient.

- Email the Support team at Support@PanoramixFinancial.com.
- Call Adeena on the Support phone line at 877-595-3282, or call/text her cell directly at 360-702-7718. She comes online at 8am Pacific/10am Central.
- Schedule a meeting with Adeena here.
- Schedule a meeting with Joe here.
- Schedule a meeting with multiple Support staff here.

Get social with us!

Any recommendations for our newsletter and outreach? Tell us what you want to see!